

Alibaba.com verified Supplier



Assessment Report

Presented to

Cangzhou Hualiang Packaging Decoration Co., Ltd

沧州华良包装装潢有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner
Company Address	MaXiaoShan Village, YuQiao Town, DongGuang County, Cangzhou City, Hebei Province Baiheyijing shopping center, DongGuang County, Cangzhou City, Hebei Province
City / Country:	Cangzhou/ China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	hualiangpackage
Gold Supplier Company Name:	Cangzhou Hualiang Packaging Decoration Co., Ltd
Contact Person:	Mr. Junhai Zhang
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Service Provided by Intertek

Report No.: 19920107_P+T



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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91130923308447765C
Year Established:	16/Apr./2014	Validity Period:	16/Apr./2014-15/Apr./2034
Export Experience:	6 Years	Industry Experience:	17 Years
Registered Address:	MaXiaoShan Village, YuQiao Town, DongGuang County, Cangzhou City, Hebei Province.China		
Company Address:	MaXiaoShan Village, YuQiao Town, DongGuang County, Cangzhou City, Hebei Province.China Baiheyijing shoppig center, DongGuang County, Cangzhou City, Hebei Province.China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration Bureau of Cangzhou
Registered Capital:	10,000,000RMB		
Corporate Representative:	Mr. Junhai Zhang		
Industry:	Packaging and Printing		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer&Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		



Products /Service:	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag
1.2 Company Building Information	
Certification Type:	
<input type="checkbox"/> Land Certification	<input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed
Total Building Size:	4890 m ²
Number of Building(s) :	4
Office Size:	170 m ²

Section 2: Human Resources

Human Resources			
2.1 Company Chart			
<pre> graph TD GM[GM] --- PD[Production Dept.] GM --- QD[Quality Dept.] GM --- FCD[Finance Center Dept.] GM --- SD[Sales Dept.] </pre>			
2.2 Employee Headcount			
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Production Dept.	83	0	83
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Quality Dept.	4	0	4
Finance Center Dept.	4	0	4
Sales Dept.	15	0	15
Total Number:	107	0	107

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr.Huajian Ma	General Manager	Senior high school graduate	6
Production Dept.	Mr.Dongtao Wang	Manager	Senior high school graduate	4
Quality Dept.	Mr.Hong Wu	Manager	Senior high school graduate	5
Finance Center Dept.	Ms.Jingmei Huang	Manager	Senior high school graduate	2
Sales Depts	Mr.Junhai Zhang	Manager	Senior high school graduate	5

Section 3: Current Export Situation

Current Export Situation

There is/are 15 foreign trading employee(s) in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A



2-5 Years	15	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		1309964497		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Tianjin Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> MoneyGram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
ProductCategory		Num	Unit	
Vacuum Bag		7	Days	
High Temperature Cooking Bag		7	Days	
Rice Brick Bag		7	Days	
Aluminum Foil Bag		7	Days	
Custom Printing Bag		12	Days	
Average Sampling Time				
ProductCategory		Lead Time		
Vacuum Bag		3 Days		
High Temperature Cooking Bag		3 Days		



Rice Brick Bag	3 Days
Aluminum Foil Bag	3 Days
Custom Printing Bag	3 Days
The Shortest Sampling Time	
ProductCategory	Shortest Lead Time
Vacuum Bag	1 Day
High Temperature Cooking Bag	1 Day
Rice Brick Bag	1 Day
Aluminum Foil Bag	1 Day
Custom Printing Bag	1 Day

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	6
South America	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	7
Southeast Asia	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	6



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Oceania	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	5
Eastern Asia	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	6
South Asia	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	10
Domestic Market	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	Confidential	60
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity

5.1 Annual Production Capacity (Previous Year)



Vacuum Bag : 18,000,000 pieces

High Temperature Cooking Bag: 18,000,000 pieces

Rice Brick Bag: 18,000,000 pieces

Aluminum Foil Bag: 18,000,000 pieces

Custom Printing Bag: 18,000,000 pieces

5.2 Production Capacity

Product Name	Production Line Capacity	Actual Units Produced (Previous Year)
Vacuum Bag	1,500,000 pieces/Month	18,000,000 pieces
High Temperature Cooking Bag	1,500,000 pieces/Month	18,000,000 pieces
Rice Brick Bag	1,500,000 pieces/Month	18,000,000 pieces
Aluminum Foil Bag	1,500,000 pieces/Month	18,000,000 pieces
Custom Printing Bag	1,500,000 pieces/Month	18,000,000 pieces

5.3 Production Machinery

Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Printing Machine	No Information	2	1	Good
Compound Machine	No Information	7	1	Good
Solidify Machine	No Information	15	1	Good
Splitting Machine	No Information	2	1	Good
Pouch Unit	No Information	26	1	Good

5.4 Testing Machinery

Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Microscope	No Information	1	1	Good
Tensile Test Machine	No Information	1	1	Good
Friction Coefficient Meter	No Information	1	1	Good
Gas Chromatography	No Information	1	1	Good



Warm Sealing Test Machine	No Information	1	1	Good
Electrothermal Blowing Dry Box	No Information	1	1	Good
Film Impact Tester	No Information	1	1	Good
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
Item	Content	Observations /Comments		
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any organization& 3rd parties & client)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.7	Subcontractors Type	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
5.8	Equipment Number	59		
5.9	Production Line Number	26		
5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



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5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
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Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Quality Control Management				
Item	Content	Observations /Comments		
6.2.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.2.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.2.3	Who does the QC/QA Manager /Supervisor report to?	Mr.Dongtao Wang		
6.2.4	How many QA/QC inspectors in total?	4		
No. of Employees in Each Production Line:				
	Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
	Workshop	1	83	4
6.2.5 Average Guarantee Time				
ProductCategory		Num	Unit	



Vacuum Bag	1	Year
High Temperature Cooking Bag	1	Year
Rice Brick Bag	1	Year
Aluminum Foil Bag	1	Year
Custom Printing Bag	1	Year
6.2.6 The Longest Guarantee Time		
ProductCategory	Num	Unit
Vacuum Bag	2	Year
High Temperature Cooking Bag	2	Year
Rice Brick Bag	2	Year
Aluminum Foil Bag	2	Year
Custom Printing Bag	2	Year
6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3 Supplier Management		
Item	Content	Observations /Comments
6.3.1	Does the company have a supplier assessment procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input checked="" type="checkbox"/> No

6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
6.4 After Sales Service		
Item	Content	Observations /Comments
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No

6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No	
6.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.5 Overseas After Sales Service			
6.5.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input checked="" type="checkbox"/> Other	
6.5.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other	
Quality Management Process		Description	Photo
		N/A	N/A
		N/A	N/A
		N/A	N/A
		N/A	N/A



	N/A	N/A
Received the second-party or the third-party inspection records (inspection report)	Description	Photo
	N/A	N/A
	N/A	N/A
	N/A	N/A
	N/A	N/A
	N/A	N/A

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input checked="" type="checkbox"/> Yes, very good <input type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No



7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

**Section 8: R & D Capacity**

R&D Capacity				
8.1 Current Situation				
There is/are <u>0</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	0
Junior College	0		6-10 Years	0
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
N/A	N/A	N/A	N/A	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
32347233	Refer to photo	Vacuum Bag,High Temperature Cooking Bag,Rice Brick Bag,Aluminum Foil Bag,Custom Printing Bag	07/Apr./2019-06/Apr./2029	N/A
The Average Time For New Products Launched				
Product Category		Num	Unit	
Vacuum Bag		1	Month	



High Temperature Cooking Bag	1	Month
Rice Brick Bag	1	Month
Aluminum Foil Bag	1	Month
Custom Printing Bag	1	Month
The Shortest Time For A New Item Launched		
ProductCategory	Num	Unit
Vacuum Bag	15	Days
High Temperature Cooking Bag	15	Days
Rice Brick Bag	15	Days
Aluminum Foil Bag	15	Days
Custom Printing Bag	15	Days
Does the company provide ODM service for others?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list all key equipment used:	N/A	
Do R& D employees use any specific software for designing new products?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list the main software used:	N/A	
Please list all certifications and/or qualifications of the R & D department:	N/A	



Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input checked="" type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input checked="" type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input checked="" type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input checked="" type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input checked="" type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input checked="" type="checkbox"/> No



What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input type="checkbox"/> Create an entirely new product
---	--

New Products Launched quantity for each year

Product Category	Num	Unit
Vacuum Bag	15	Model
High Temperature Cooking Bag	15	Model
Rice Brick Bag	15	Model
Aluminum Foil Bag	15	Model
Custom Printing Bag	15	Model

8.2 R&D Real Case Description

Customer's Name	N/A
Customer's Location	N/A
Customer's Industry:	N/A
Order's Requirement Description:	N/A

8.3 Design Process

Process 1	Process 2	Process 3
N/A	N/A	N/A
Description:N/A	Description:N/A	Description:N/A

8.4 Design Devices

Device 1	Device2	Device3











N/A	N/A	N/A
-----	-----	-----

Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to the concept of continuous innovation, cooperation and win-win, continue to open up the country and expand the domestic and foreign markets, lead the industry development, and share entrepreneurial achievements.	3 Years

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 01 Raw Material	2	 02 Printing Line	3	 03 Compound Line
4	 04 Solidify Line	5	 05 Splitting Line	6	 06 Pouch Line
7	 07 Packing Line	8	 08 Warehouse	9	N/A N/A

Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import And Export Registration



Certification & Photos -- National industrial product production license

Certification & Photos -- National industrial product production license



PatentPhotos	
Certification & Photos --N/A	Certification & Photos --N/A
N/A	N/A
Product Certification Photos	
Certification & Photos --N/A	Certification & Photos --N/A
N/A	N/A
Quality Management System Certification Photos	
Certification & Photos --N/A	Certification & Photos --N/A
N/A	N/A
TrademarkPhotos	
Certification & Photos --Trademark Registration Certificate	Certification & Photos --N/A



N/A

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Section 12: Company and Product Samples

Company and Product Samples	
Company Gate	Office Building
Office	Workshop
Product Sample-Vacuum Bag	Product Sample-High Temperature Cooking Bag



Product Sample-Rice Brick Bag



Product Sample-Aluminum Foil Bag



Product Sample-Custom Printing Bag



Product Sample-N/A



N/A

Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Vacuum Bag	Confidential	Confidential
High Temperature Cooking Bag	Confidential	Confidential
Rice Brick Bag	Confidential	Confidential
Aluminum Foil Bag	Confidential	Confidential
Custom Printing Bag	Confidential	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	6	
No. of suppliers (which cooperated over 2 times)	6	
No. of provinces which cooperation suppliers belong to	1	
Would the company like to provide design solution service for integration project?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, these projects include	N/A	
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No	
If yes, please describe it	N/A	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	



Customer Region	Confidential
Products Category	Confidential
Order Value (USD)	Confidential
Order Processing Process	Confidential
Customer's Feedback	Confidential

13.2 Real Case for Lower MOQ & Lead Time

Products Name	MOQ (Within 12 Months)	Lead Time
Vacuum Bag	Confidential	10 Days
High Temperature Cooking Bag	Confidential	10 Days
Rice Brick Bag	Confidential	10 Days
Aluminum Foil Bag	Confidential	10 Days
Custom Printing Bag	Confidential	10 Days
MOQ (In the last 12months)	<input type="checkbox"/> 10 以下 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input checked="" type="checkbox"/> 300 以上	

13.3 Real Case for Large Contract & Lead Time

Products Name	Order (Within 12 Months)	Lead Time
Vacuum Bag	Confidential	20 Days
High Temperature Cooking Bag	Confidential	20 Days
Rice Brick Bag	Confidential	20 Days
Aluminum Foil Bag	Confidential	1 Month



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Custom Printing Bag	Confidential	20 Days
13.4 After-sales service capacity		
Does the company accept small order?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

-- End of Report --

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